

Standing in the Gap

Steve & Rachel Good

Marketing CocOleo Moz

We have finally started marketing our virgin coconut oil product in Maputo. It is the real thing



It takes effort to get the last drops out of the batch of coconut oil.

(probably small stuff to people who have done marketing in the professional world). For us it is a fledgling operation. We have a real label with a real bar code, and real cases of product. OK, we don't have real shrink wrap, but I just couldn't bring myself to spend \$3,000 for a shrink wrap machine yet. We are selling to local grocery stores. The most obvious challenge is we are finding a need to educate people on the difference between our product and the traditional one, and that is just the store owners.



Now, we need to start educating the general public who will be the store customers. We are planning to do some in-store sampling and information handouts.

Church Development Director

We are happy that we have a new national director for World Relief Church Development in Mozambique. We met Anastase Nzabilinda earlier at a prayer meeting. He then moved to South Africa to finish his studies and raise enough money to come to Mozambique as a full-time missionary with ZEMA (Zion Evangelical Ministries of Africa, based in Zion, Illinois). WR was able to form a partnership with ZEMA and Anastase will work with both organizations as he relates to many Zionist churches. These are churches which have mixed the Gospel with traditional African religions. We are excited that ZEMA already has curriculum and Anastase has experience relating to them. Rachel will work closely with him as the technical advisor for the program. Part of this work will involve accompanying WR U.S. church partners on their yearly visits to villages in southern Mozambique.



At the end of a week in Malawi, we celebrated our 30th wedding anniversary at Lake Malawi.

Malawi

In early April we made a trip to Malawi. We did the microenterprise training in Ntchisi, a village about 1½ hrs away from the capital city of Lilongwe. On the first day we found out that most the volunteers we were training knew no English! This was a big surprise. The trainers in training did a lot of the teaching so Rachel only did about one lesson per day for three days and the other two days she trained the trainers. Friday Steve helped supervise building a chicken house. (photo on pg 2) Everything is made of brick because the materials for bricks are right under their feet. They were using them for the foundation as well as for pillars to hold the roof up. Steve had a good time working with a team from the U.S. that donated the funds. Steve also

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Malawi

worked with the agriculture programs in Malawi, consulting and advising them.



Graduations

We had a unique farewell party in March as two of the WR most senior staff members graduated from WR to the real business world. Sr Macie had been a WR driver since the beginning of WR in Mozambique in 1994. With WR assistance he has started a transport business hauling day-old chicks, vegetables, building supplies, etc. as a retirement job. Sr Romeu has become the managing partner in the coconut oil business and is leading the work in Maxixe with the factory construction work and subsequent oil production. Sam Grotti commented that we have never done this kind of thing before. People always just left with no plan for the future but we hope to do it again. At the end of the farewell the honorees ended up dancing together (left) in true African style.

Zambia Trip with Hands of Hope Team

This team was on a mission to visit three countries in two weeks. They had already visited Uganda and dedicated a school before arriving in Zambia. We kept them moving for 3.5 days in the project area looking at the Jatropha (oil seed for bio-fuel that grows on poor quality soil and enriches it), the goat project (photo right), a board meeting and a host of other things they had previously invested in. We met some new members of the Losi tribe's royal family (Lewanikas) and the Zambian Ambassador to the U.S. for a second time. They kept us busy by asking tons of questions about WR, business

and agricultural development and what we would do if...

There were six ladies on the team and as their leader said more than once, "Steve, you will have to say that again because these ladies were all multi tasking when you said it the first time and half of them did not hear you." It was true and staying a half step ahead of the program took all the energy we had. Fortunately, I was not responsible for all the details and could just concentrate on answering questions. Sometimes we just had to say, "You will have to wait until

we get to Mozambique so you can see what this could look like as the program matures." By the end of the trip, we felt like family. It was a real bonding time as they did not really know us as staff on the ground and most of our staff had never met them. They are a blessing.



We Are All Called

"Go into all the world and make disciples." "Ask of me and I will give you nations as an inheritance." In Phil. 4 Paul says "You are my joy and the reward for my work." This is the core of what God wants us to do wherever we are. We need to ask God and he will bring people to relate to on different levels—some may be one to one teaching times, some will be in groups, some will be by example. These people will be our reward and joy and we will experience fulfillment in doing what God has asked of us.

Home Leave

We will take our every two-year leave from the end of July to mid-September. Most of our time will be spent in the Goshen-Elkhart area and we'd love to see you during that time. We also hope to gather our family in one place for time together. Our children and their spouses are presently spread out between Washington DC, Indianapolis and Muncie.

Email: steverachel@srgood.net
Address: World Relief, PO Box 884, Komatipoort 1340, South Africa
Financial Support: make checks payable to Zion Chapel, 17285 CR 34, Goshen, IN 46528 USA



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